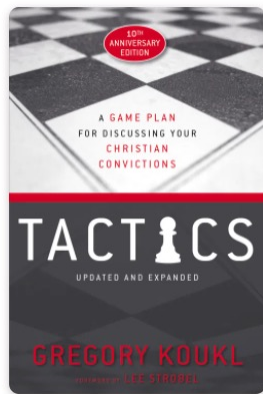


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2



TACTICS

A guide to effectively
discussing your Christian
convictions

3

The Objectives

- initiate spiritual conversations more easily
- stop challengers in their tracks and turn the tables
- graciously and effectively expose faulty thinking
- maneuver through minefields
- present the truth clearly, cleverly, and persuasively.

4

- 2Cor 5:20- Therefore, we are ambassadors for Christ, as though God were making an appeal through us; we beg you on behalf of Christ, be reconciled to God.

5

KFC- Original Recipe

- Knowledge: an accurately informed mind.
- Finesse: an artful method.
- Character: an attractive manner.

6

Talk Tactically

- Use our knowledge in creative and impactful ways.
- Choreograph the particulars of our response.
- Style our response to objections our counterpart might have.
- Employ specific methods in addressing attacks being made.
- Guide us with sound reasoning, clear thinking and aggressive advocacy.

7

Tactical Results

- Manage, not manipulate.
- Control, not coerce.
- Finesse, not fight.
- Navigate through the minefields.
- Stay in the driver seat of the conversation.

8

PARADIGM SHIFT HIGHLY RECOMMENDED

9

A Parable

- Jesus said: Don't you have a saying, "It's still 4 months until harvest"? I tell you, open your eyes and look at the fields! They are ripe for the harvest. Even now the one who reaps draws a wage and harvest a crop for eternal life, so that the sower and the reaper may be glad together. Thus the saying "One sows and another reaps" is true. I sent you to reap what you have not worked for. Others have done the hard work, and you have reaped the benefits of their labor. (John 4:35-38 NIV)

10

2-2-1

- There are 2 seasons: gardening and harvesting.
- There are 2 kinds of workers: sowers and reapers or gardeners and harvesters.
- There is one team, gardeners and harvesters, with everyone rejoicing together.

11

Tame your Teller

Engage your Asker

Activate your Listener

12

Col 4:5-6 - "Be wise in the way you act toward outsiders; make the most of every opportunity. Let your conversation be always full of grace, seasoned with salt, so that you may know how to answer everyone."

13



14

Questions Are Powerful

- If you hit a roadblock, ask a question.
- Never make an assertion when a question can make the same point.
 - When you make a statement it is opinion, when they make a statement it is the truth. That's the power of a question.
- Questions are interactive, inviting others to participate.
- Questions allow you to make headway without requiring you to state your case.
- Questions can shift the burden of proof to the other person.
- Questions allow you to move your case forward without “preaching” at others.

15

Columbo Question #1

What Do You Mean By That?
(Or some variation)

16

Columbo in Action

What might your response be to:

- "There is no God."
- "All religions are basically the same."
- "The Bible has been changed through copying over the years."
- "How could God exist when there is so much evil in the world?"

17

SUMMARY

- We talked about the missing piece that makes conversations so difficult—that bridge from content to conversation.
- We learned the value of using a tactical approach when discussing Christianity.
- There is a distinction between tactics and strategy.
- There are potential dangers when tactics are used improperly.
- Adjusting our mindset to being a gardener and putting a pebble in their shoe may be helpful.
- Always bring TEA to your conversations.
- We began to learn the Columbo tactic, its use, and benefits.
- The first step of the Columbo tactic is gathering information using “Columbo Curiosity”. “What do you mean by that?”

18

HOMEWORK

Ask the question, "What do you mean by that?"
or some variation, once a day.